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## CHAIRMAN'S MESSAGE



### Opening Message for 2013

At the start of 2012, we were expecting significant challenges and uncertainties. At the close of 2012, we are in a situation where USA is trying to avert the "Fiscal Cliff" as it makes a final push in the stalled negotiations. Europe is still suffering from a spiralling sovereign debt which requires budgets to be restrained and belts to be tightened. The EU and the Eurozone will remain focused on holding together the budget deficit and will take some time to shift their focus to growth strategies. Even China, while managing a soft landing, is projected to grow at a slower though more sustainable 7 to 8% over the medium term, unlike the double digit growth of the last two decades.

At the same time, some significant uncertainties were resolved in 2012; such as the re-election of Mr. Barack Obama in the US and the smooth transition of China's leadership to Mr. Xi Jinping.

Closer to home, Singapore's GDP is officially forecasted to grow at 1.2% in 2012, and between 1-3% in 2013, relatively low forecasts as compared to the last 2 years. Singapore will continue to be vulnerable to external influence as it is a small open economy. The economic crisis is no longer a threat; it has become an integral part of our daily lives.

In the market place, Globelink continues to be successful in growing its brand name even beyond its traditional APAC base. Together with the "Global Consolidator Alliance" (GCA) members, greater headway was made in non-traditional markets. Growth in global footprint continues to be a key strategy of the group with offices set-up in Bulgaria, United Kingdom and Qatar in 2012.

Greater momentum is seen in 2012 in forming strategic partnership with global forwarders accounts by winning significant global tenders, a testament to Globelink's growing capabilities in delivery world class service standards. We developed stronger Information Technologies that helped us better connect to our customers and enhance greater cohesion amongst Globelink offices and GCA members alike.

Our fast-moving world is becoming even more complex and increasingly inter-connected. As the environment around us continues to change in greater pace, we need to embrace change in a way that will help to propel us forward productively, constantly re-evaluating ourselves and gauge the relevance of our product in relation to the needs of the market and to the overall strategy of the group. We have to be bold and are prepared to show leadership and make carefully considered and meaningful adjustment, finding new innovative ways of

increasing profitability in a tougher business environment. We cannot be complacent as others are equally focused in their efforts.

This is a critical time in which we must leverage on what has been accomplished to maintain and even our competitive advantage. Our strengths must lie in our ability to look and plan ahead and work together as a cohesive and integrated team.

However, amidst the change and unpredictability of the future there are also constants. At the heart we continue to strive in our aspiration to be an employer of choice, a provider of preference and a contributor of the industry.

2013 will bring its challenges, but we believe together with our partners and the support of our customers, we will no doubt prevail and rise above and be on the crest of a wave.

May the New Year bring new inspiration to you and may I extend to you and your family wishes of Peace, Happiness and a Prosperous 2013!

**CW Tan**  
**Executive Chairman**



## SERVICE INTRODUCTION – New Services



### LCL Services ex Barcelona/Valencia to Misurata and Tripoli

#### From Barcelona/ Valencia

- ❖ Destination: Misurata & Tripoli, Libya
- ❖ Transit: 5 days
- ❖ Frequency: Fortnightly

For enquiries, please contact Globelink Spain or any local Globelink office.

Globelink Barcelona – Tel: +34 93 2687575

Globelink Valencia – Tel: +34 96 3242410



Headquartered in Barcelona, Globelink Uniexco Spain has branch offices located at Valencia, Madrid and Bilbao.

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## **NOTICES – Globelink Offices**

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### **New Turkish Customs Requirement**

Effective 1 January 2013, due to the new Turkish Commercial Law, all FCL & LCL import shipments into Turkey must bear the following clause under the freight & charges column of all house bill of lading and through bill of lading:

**“Local charges at port of discharge (THC, FREEOUT, ISPS, ENS, D/O, TEMPORARY ADMISSION, LCL SERVICE, DEMMURAGE, STORAGE FEE IF ANY, etc.) are for consignee’s account.”**

Transshipment cargoes to Gemlik or Antalya etc., must also bear the following additional clause on the bill of lading:

**“Customs formalities has to be done at port of entry.”**

For enquiries, please contact Globelink Turkey or any local Globelink office.

Globelink Bursa – Tel: +90 224 2116040

Globelink Istanbul – Tel: +90 216 6519393

Globelink Izmir – Tel: +90 232 4645156

Globelink Mersin – Tel: +90 324 2385645

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## **NOTICES – Globelink Network Partners**

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### **LCL Cargoes into USA**

Due to the strict restrictions of the US Customs, Food and Drug Administration (FDA) and Agriculture Department (USDA), Globelink’s network partner, Pan Pacific, does not recommend loading of any food additive or food related commodities into consolidation containers to the USA.

If cargo is place on hold by the US customs authorities, the whole consolidation container will be affected.

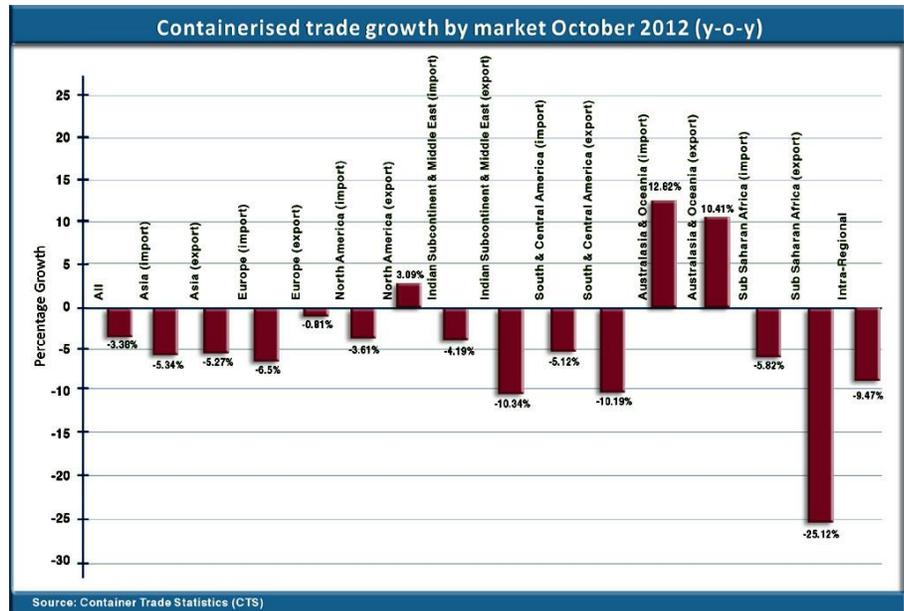
## INDUSTRY NEWS

### Global trade data reveals extent of demand death in second half

Global container trade volumes contracted 5.49 per cent year on year in October to 10.46 million TEU, according to the latest data published by Container Trade Statistics (CTS).

The news comes as demand across the globe continues to disappoint and carriers appear to be divided over whether to lay capacity up or not. Certainly some lines are, many others are not, however.

Some of the largest falls in demand in October actually occurred in the emerging markets, which many had been pinning their hopes on this year to help offset the slide in trade to the developed world.



The latest slide in total world volumes marks the fifth straight month of contractions in container shipping, which means that of the months that we have data for this year; the split between growth and contraction months is even.

Smart money is certainly on two more months of contractions in November and December, which will put the balance in favor of contractions. If we look at the individual markets there is also very little to cheer about.

Asian exports, a key indicator for the health of world trade, were down 5.34 per cent from the same time last year for the month to 3.62 million TEU. This also represents a slide of 6.84 per cent month on month from September.

Imports fared little better dipping 3.38 per cent year on year to 1.87 million TEU. It was, however, an improvement on September's 1.73 million TEU.

In Asia's leading export markets of Europe and North America import volumes were also down.

## OTHERS



## World Holidays in January 2013

**Australia**

01 Jan New Year's Day  
26 Jan Australia Day

**Bulgaria**

01 Jan New Year's Day

**China**

01 Jan New Year's Day

**Costa Rica**

01 Jan New Year's Day

**Croatia**

01 Jan New Year's Day  
06 Jan Epiphany

**Egypt**

07 Jan Coptic Christmas Day  
24 Jan Milad un Nabi (Birth of the Prophet)  
25 Jan Police Day

**Guatemala**

01 Jan New Year's Day

**Hong Kong**

01 Jan New Year's Day

**India**

26 Jan Republic Day

**Indonesia**

01 Jan New Year's Day  
24 Jan The Prophet's Birthday

**Korea**

01 Jan New Year's Day

**Kuwait**

01 Jan New Year's Day

**Malaysia**

01 Jan New Year's Day\*  
24 Jan Prophet Muhammad's Birthday  
27 Jan Thaipusam\*

\* Regional holiday.

**Morocco**

01 Jan New Year's Day  
11 Jan Manifesto of Independence  
24 Jan Milad un Nabi

**Pakistan**

24 Jan Eid Milad un-Nabi

**Portugal**

01 Jan New Year's Day

**Romania**

01 - 02 Jan New Year's Day

**Singapore**

01 Jan New Year's Day

**Slovenia**

01 - 02 Jan New Year's Day

**Spain**

01 Jan New Year's Day  
06 Jan Epiphany

**Sri Lanka**

01 Jan New Year's Day  
14 Jan Pongal  
24 Jan Milad-Un-Nabi  
27 Jan Duruthu Full Moon Poya Day

**Thailand**

01 Jan New Year's Day

**Turkey**

01 Jan New Year's Day

**UAE**

01 Jan New Year's Day

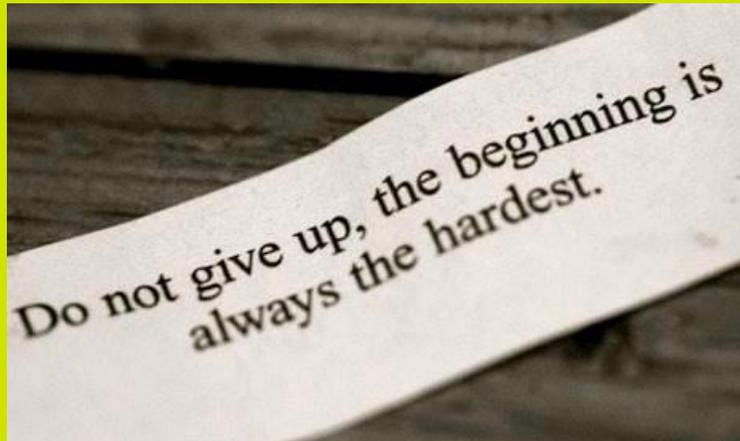
**UK**

01 Jan New Year's Day

**Vietnam**

01 Jan New Year's Day

## INSPIRING QUOTE



CWT Globelink started in 1988 in Singapore. It has now expanded to more than 100 offices in 27 countries, providing comprehensive and high quality consolidation services to our valued customers.

CWT Globelink's presence includes Australia, Bulgaria, China, Costa Rica, Croatia, Egypt, Guatemala, Hong Kong, India, Indonesia, Kuwait, Malaysia, Morocco, Pakistan, Portugal, Qatar, Romania, Singapore, Slovenia, South Korea, Spain, Sri Lanka, Thailand, Turkey, United Arab Emirates, the United Kingdom and Vietnam.

Together with key members of its agency network, Globelink formed the Global Consolidator Alliance (GCA) to provide comprehensive and seamless global coverage to its valued customers.

For more information about the CWT Globelink Group, please refer to our website: [www.cwt-globelink.com](http://www.cwt-globelink.com) or contact: [newsletter@cwt-globelink.com](mailto:newsletter@cwt-globelink.com)



### **CWT Globelink Pte Ltd**

If you have anything that you would like to share in our newsletter, please send your contributions to: [newsletter@cwt-globelink.com](mailto:newsletter@cwt-globelink.com)

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